



Michigan Agricultural Commodities, Inc

3346 Main St \* Marlette, MI \* Phone: (800) 647-4628  
 7115 Maple Valley \* Brown City, MI \* Phone (800) 851-1448

**SOYBEAN**

**DISCOUNT SCHEDULE**

EFFECTIVE SEPTEMBER 22, 2018

TEST WEIGHT	
54.0 & above	\$0.00
53.0 - 53.9	-0.01
52.0 - 52.9	-0.02
51.0 - 51.9	-0.04
50.0 - 50.9	-0.06
49.5 - 49.9	-0.08
49.0 - 49.5	-0.10
additional 2 cents per 1/2 pt	

FOREIGN MATERIAL
All FM shrunk from weight, plus 2 cents per point deduction for all FM over 1%

DAMAGE	
2.1 - 3.0	-\$0.03
3.1 - 4.0	-0.06
4.1 - 5.0	-0.10
5.1 - 6.0	-0.14
6.1 - 7.0	-0.18
7.1 - 8.0	-0.23
8.1 - 9.0	-0.28
9.1 - 10.0	-0.33
10.1 & up	SUBJECT TO MARKET

HEAT DAMAGE	
0 - 0.29	\$0.00
0.3 - 1.0	-0.10
1.1 - 1.5	-0.15
1.6 - 2.0	-0.20
2.1 - 2.5	-0.25

PRICE LATER CHARGES
12 CENTS/BU PER MONTH - no charge if priced within 10 days (RETROACTIVE TO DELIVERY DATE) <i>Delivery : Oct 1, 2018 - Sept 30, 2019</i>

MOISTURE	SHRINK	DRYING
13.0 and below	0	\$0.00
13.1 - 13.5	1.6%	-0.025
13.6 - 14.0	2.4%	-0.050
14.1 - 14.5	3.2%	-0.075
14.6 - 15.0	4.0%	-0.100
15.1 - 15.5	4.8%	-0.125
15.6 - 16.0	5.6%	-0.150
16.1 - 16.5	6.4%	-0.175
16.6 - 17.0	7.2%	-0.200
17.1 - 17.5	8.0%	-0.225
17.6 - 18.0	8.8%	-0.250
18.1 - 18.5	9.6%	-0.275
18.6 - 19.0	10.4%	-0.300
19.1 - 19.5	11.2%	-0.325
19.6 - 20.0	12.0%	-0.350

MUSTY	-0.05
SOUR	-0.10
WEEVILY	-0.10
C.O.F.O.	-0.25
SPLITS	-.01 each 5% over 20%

**NON-GMO SOYBEANS MUST BE A MINIMUM OF 99.5% NON-GMO**  
**SCHEDULE SUBJECT TO CHANGE WITHOUT NOTICE**